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# Colocation Provider Solutions

# Unique Requirements

- Not addressed by MTDC's
- Four specific requirements:
  - Dedicated data center
  - Branded
  - Flexible lay-out
  - Easy Operations



# Dedicated



- You're in control
  - Located where you want
  - Delivered in < 6 mos.\*
  - Your personnel
  - Scalable on your schedule



\*From a pad ready site

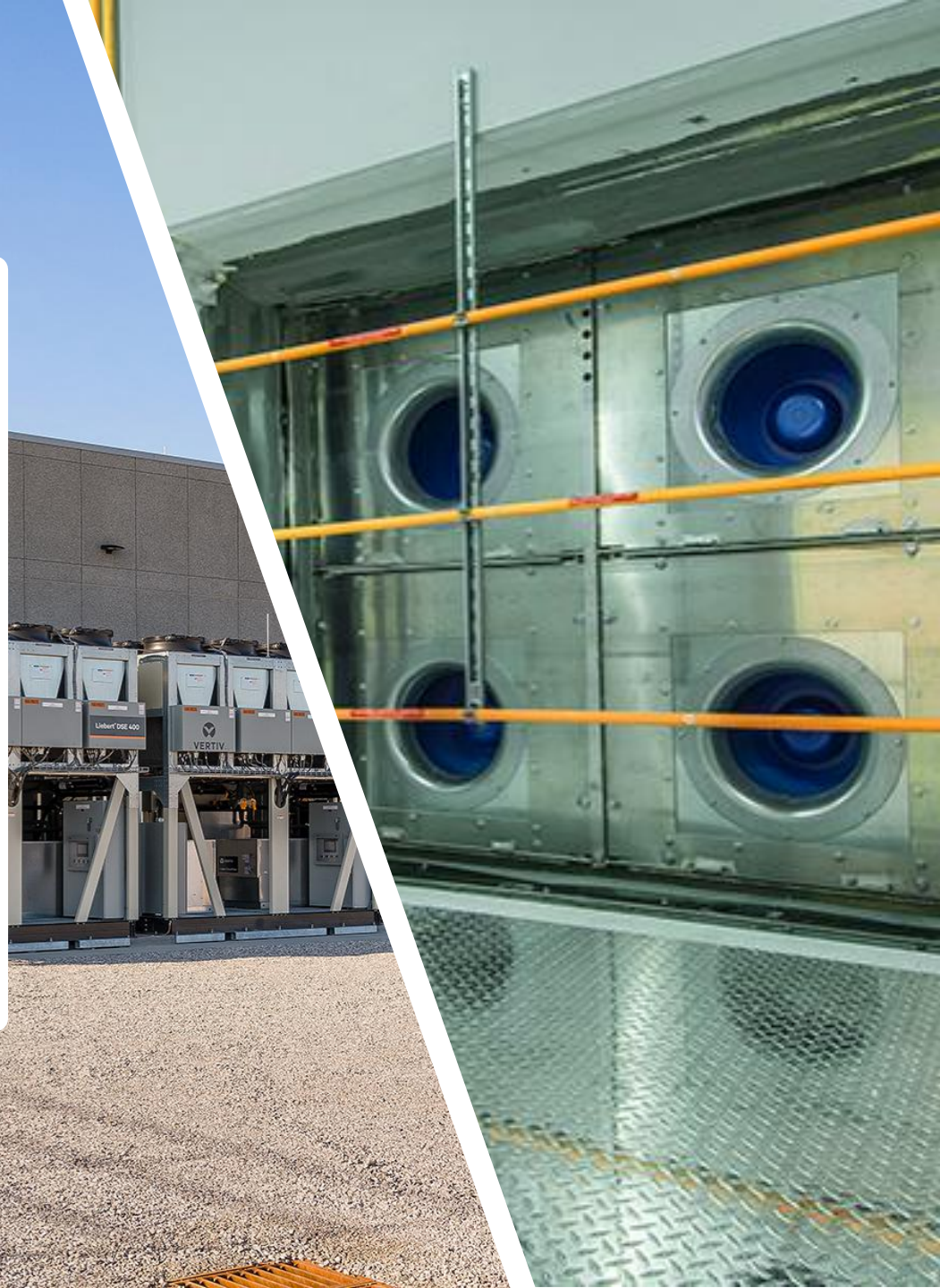
# Dedicated

- A complete facility
- User friendly
  - Configurable office space
  - Breakroom with showers
  - Security station
  - Loading dock
  - Storage and staging



# Dedicated

- Low operational Cost
  - Air-cooled
  - 1.25 PUE or lower



# Brandable

- Your face to the customer
  - Your colors and signage
  - Over 75 personalization options



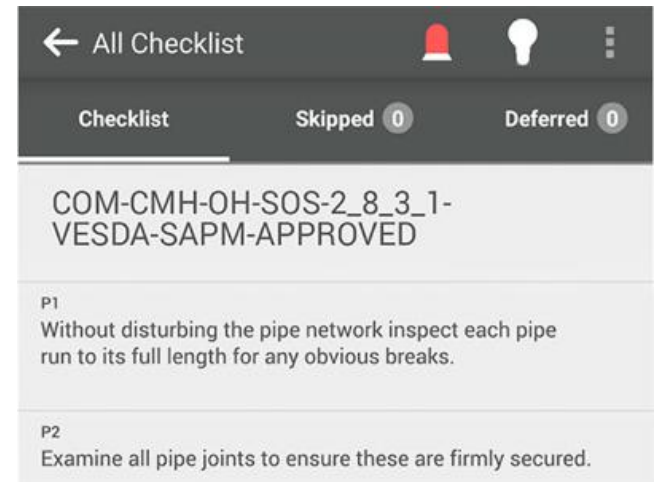


## Flexible Lay-Out

- Maximize your revenue
  - Column-free raised floor
  - High (30kW) and low density support
  - Your power and cabling layout

# Easy Operation

- Eliminating human error
  - Color-conduit and power centers
  - Learning management System
  - Checklist-based Elimination System
    - Wearable technology







- Solutions for the colocation provider
  - **Dedicated facility**
    - You control the entire data center
  - **Brandable**
    - Your face to the customer
  - **Lay-out flexibility**
    - Maximize your revenue
  - **Easy to operate**
    - SLA-friendly
    - Eliminate human error